

DECEMBER 31, 2017

Entertainment WEEKLY

NEWMARK MERRILL
IS THIS SEASON'S
**DESIGNATED
SURVIVOR**

SANDY SIGAL DIVULGES
NEWMARK MERRILL'S
SECRETS TO SURVIVING
THE RETAIL APOCALYPSE



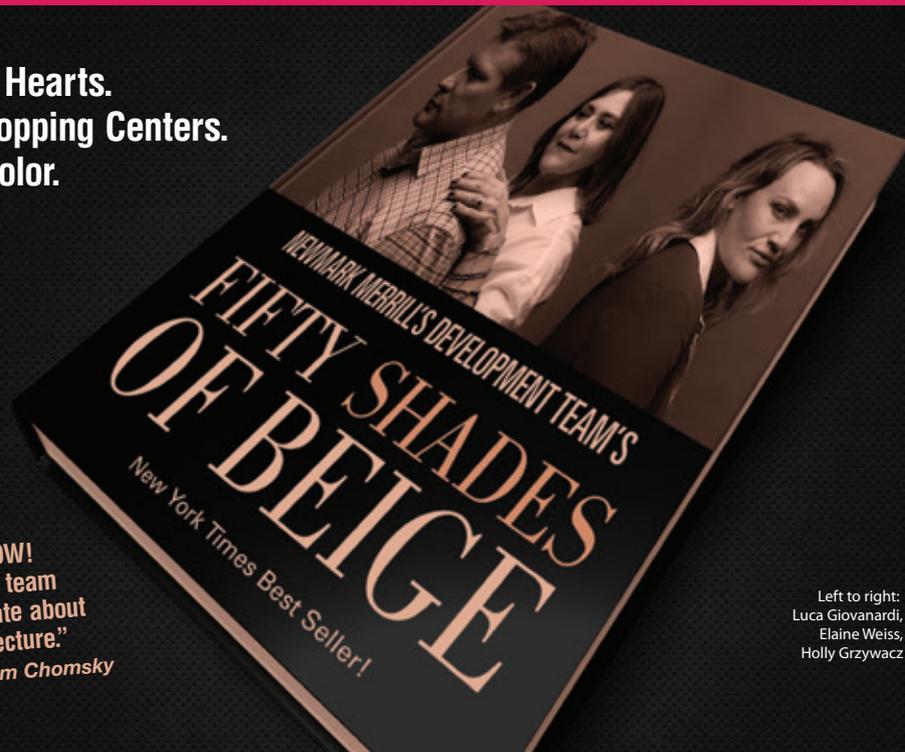
DESIGNATED  D
SURVIVOR

SPECIAL HOLIDAY EDITION



Books

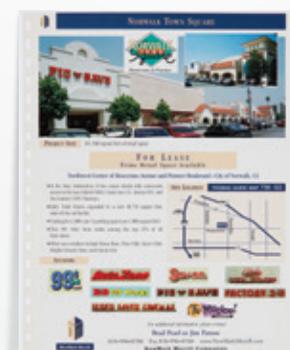
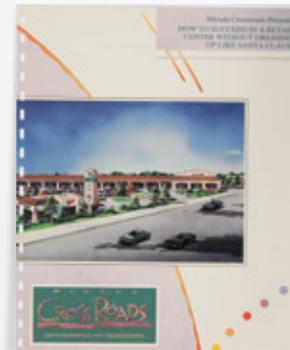
Three Hearts.
80 Shopping Centers.
One Color.



“WOW!
Is this team
passionate about
architecture.”
-Noam Chomsky

Left to right:
Luca Giovanardi,
Elaine Weiss,
Holly Grzywacz

Twenty years ago today at NewMark Merrill...



The 10 greatest things that happened in 1997...



NewMark Merrill Companies founded

Kmart was profitable



amazon.com was only a bookstore



Top quotes: "Oh my God! They killed Kenny!"
- South Park

Titanic won 11 Oscars.



Poison breaks up

Steve Wynn bought a Picasso
for \$45 Million, accidentally
put his elbow through it causing
over \$90,000 in damages.



The 60's TV show **Lost in Space**,
as written, took place in 1997

The Top Song was **Elton's**
"Candle in the Wind"



The World Population was ~ 5,825,000,000



Thank you Clients, Tenants and Partners for a great 2017
HAPPY HOLIDAYS!

TV

Movies



Isak Sabzanov



Willie Soriano



Paula Mandel



Josephine Coronel



Steven Hong



Candice Cubillos



Teresa Ruffin



Gloria Carter



Lisette Ferguson



Marian Sloan



Rafael Bolanos



Don Chappell



Atif Akbar



Abul Rayhan



Gary Abeleda



Christine Chaffee



OUR EXPERIENCED ACCOUNTANTS HAVE SEEN IT ALL, EVEN...

STRANGER THINGS

NEWMARKFLIX

On bikes, left to right: Alexis Okubo, Jessica Ramirez, Sandra Kist, Jose Pena



THE FOUNDER

Sandy Sigal
President and Chief Executive Officer

CONSCIOUS COUPLINGS & UNCOUPLINGS



Controller Jessica Ramirez' monthly reports say that she and Marc Anthony are secretly 'engaged'!



Sorry Taylor Swift, looks like Don Chappell doesn't have you budgeted in for 2018.



Ghulam just vetoed his romance with Hillary, wanting to focus on keeping the Janss Marketplace in tip top condition.

Left to right: Jessica Ramirez, Don Chappell, Ghulam Zamani

Movies

For NewMark Merrill's I.T. Department, virus detection has given way to tracking customers, property performance and social marketing...



"It's scary how much they know..."
- *Wired*

"Terror is no longer a blue screen or a frozen mouse!"
- *PC Magazine*

Scott Mahler
President



Left to right: David Gomez, Shaun Ho, Cindy Tanzil, Hatef Kasrae, Murtaza Khokhai, Mark Sigal, Erwin Smith, Mike Datz, Joseph Michaels, Ron Vo, Jen Stein

TV

NEWMARK MERRILL'S MARKETING DEPARTMENT ARE NO...

Pretty Little Liars



Left to Right: Cynthia Gonzalez, Heather Danko, Quang Nguyen, Chantal Zivari, Valerie Soule

Tim & Adrin to play rivals next season!



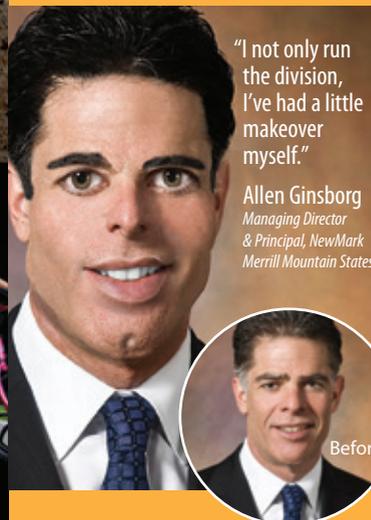
Tim Murphy
has never lied, ever.



Adrin Khachikian
used to sell cars.

Watch how Allen Ginsborg's Mountain States Division can turn a defunct indoor mall into Colorado's premier outdoor lifestyle center...

EXTREME
MAKEOVER
Village at the Peaks Edition



"I not only run the division, I've had a little makeover myself."

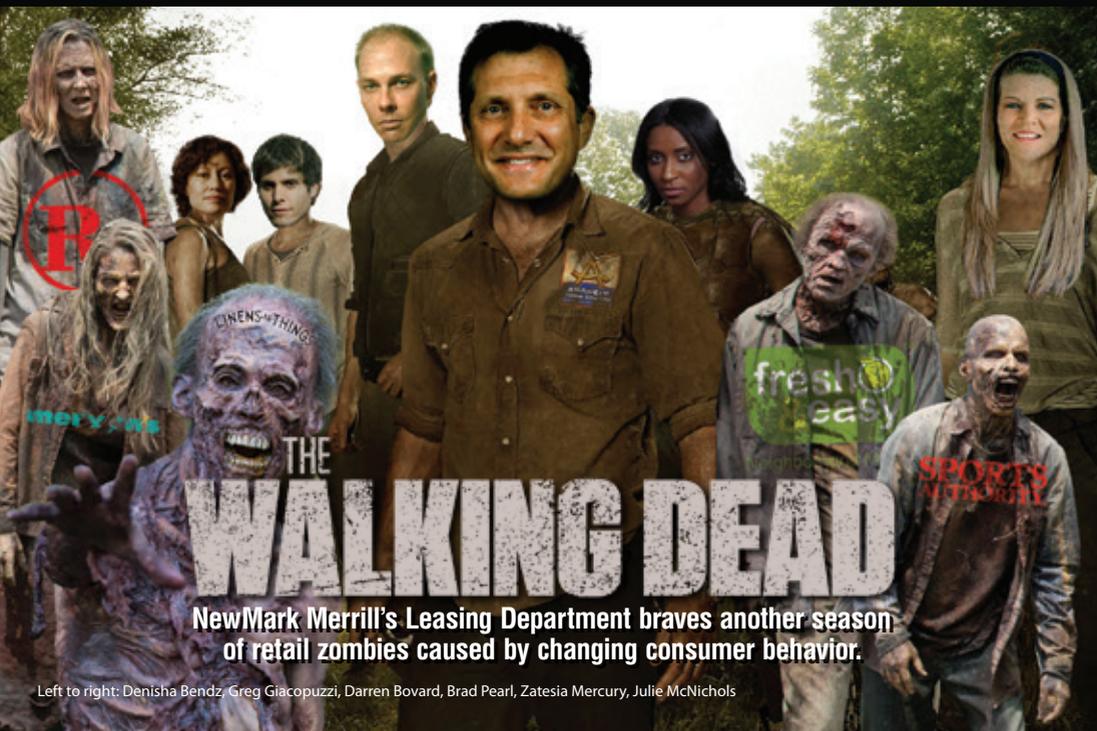
Allen Ginsborg
Managing Director
& Principal, NewMark Merrill Mountain States



Left to right: Kyle Koch, Renatta Banning, Danaria McCoy, Kathryn Miller, Ross Carpenter

TV

Unlike NewMark Merrill's Acquisition department, who purchased over \$100 million worth of shopping centers this past year, Amazon.com has our competition feeling...



NewMark Merrill's Leasing Department braves another season of retail zombies caused by changing consumer behavior.

Left to right: Denisha Bendz, Greg Giacobuzzi, Darren Bovard, Brad Pearl, Zatesia Mercury, Julie McNichols

Movies



NewMark Merrill's Property Management team protects their shopping centers as if they were the...

GUARDIANS OF THE TENANT GALAXY VOL. 2

Left to right (from top to bottom): Marja Price, Penelope Brown, Deborah Hearn, Kumari Prasad, Rita Ryno, Jermaine McMihelk, Jeff Miyaoka, Chuck Fleming, Mariane Santos, Julee Rich, Catonya Merkens, Brent Sherman, Frank Tovar

Movies



FAST & FURIOUS All the Support and Operations we can muscle.

Left to right: JoAnn Matzorkis, Susan Rorison, Ed Norton, Rukiya Wheeler, Araceli Malta, Geoff Fischer, Ghulam Zamani, Mark Gordon, Theresa Algots, Larrissa Harris, Mattie Johnson

Theater

*The story of one man
with a vision –
to grow his division's
portfolio to
17 centers and
2 million SF.*



HICKMAN A SAN DIEGO MUSICAL

CAST AND CREW



Faviola Resendiz
as the Accountant



Elizabeth Maclin
as the Leasing Coordinator



Yesenia Meza
as the Receptionist

Music



NewMark Merrill's Collection
Department Divas are never
past due on delivering the goods.

Left to right:
Holly Tartaglino,
Catrina Brannon

**"NMC South's
properties
always win
in a duel"**
- Variety



Above: John Hickman. Below, left to right: Billie Dodd, Chuck Moore, Michael Mendez, Jae Chung



Celebrating 20 Years!

NewMark Merrill
COMPANIES

1997 to 2017

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