

When you Love Shopping Centers, it Shows

Dedicated to Our Communities, Our Tenants and Our Customers



AN UPDATE REGARDING CORONAVIRUS
FROM NEWMARK MERRILL

Dear Tenant,

As part of our continued dedication to your success, we are providing two presentations by Retail Smart Guys, a retail consulting firm that we have worked with in the past. They currently work with retailers in 16 countries and have recently been helping retailers understand and process applications for the new SBA loan programs. We know these can be a bit confusing, so we asked them to provide you with the information you need to make the best decisions, and to put you in the best position to get the funding you need during this difficult time.

SBA PRESENTATION



As a bonus, they have also provided some free consulting for you. There is a second presentation that describes what other successful retailers are doing, both now and in the future, to get as much cash flow as possible, and to grow the business.

RETAIL STRATEGIES



Both presentations are certainly worth your time.

On top of that, if you would like them to assist you with the SBA Loan process, they have set up a sign up page, which you can access here: <https://forms.aweber.com/form/41/575723241.htm>

If you do not have a great banking relationship, or your bank has not allowed you to process the loan requests, we suggest you sign up at the link provided. They will help you.

If you have any questions about any of it, Dan Jablons, President of Retail Smart Guys, would be happy to help:

Dan Jablons | Retail Smart Guys

RetailSmartGuys.com

Cell: 818-720-2585

Fax: 818-897-7223

We hope this is helpful to you, and wish you all the best during these difficult times. Stay strong, safe, and healthy. We'll make it through this. All of us.

Regards,

Sanford D. Sigal

President and Chief Executive Officer



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